



Rules of Use (RoU)

This year, the RoU work group (a sub-committee of Vendor) carried out a fairly substantial revision of our RoU to take effect for the 2020 program year.

Previously, every line in the RoU had to be approved by our exclusive vendor's legal and business teams. This requirement created a rule set that excelled at directing sales to our product catalog, but did not always meet the needs of our member libraries.

Recognizing that CSLP depends on catalog sales to fund its activities and future programs, many of the group's conversations focused on finding a balance between maintaining sufficient revenue streams, and granting greater usage privileges. The group decided to free up use around the creation of paper goods. This seemed like a use that would support the majority of our member libraries, and also allow us to evaluate its impact on the sales of our paper goods. It also helped simplify some of the existing language in the RoU.

We will be keeping a close eye on how these changes impact CSLP.

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